

# VALCO SALES & MARKETING CONSULTANTS CORP

## CAPABILITY STATEMENT

### Company Overview

Valco Sales & Marketing is a United States–based procurement and sourcing firm specializing in disaster preparedness supplies, industrial safety equipment, and heavy equipment procurement. Through a nationwide network, Valco supports government agencies, prime contractors, and private-sector organizations with mission-critical products and rapid sourcing solutions. Valco can quickly source any product required—whether for government or private-sector needs.

### Core Competencies

- Product Availability & Strategic Sourcing
- Rapid Procurement & Delivery
- Emergency Response Supply Distribution
- Government Contract Supply Support
- Heavy Equipment Sales & Sourcing
- International Trade & Logistics
- Hard-to-Find Product Procurement

### Differentiators

- Ability to source hard-to-find equipment
- Nationwide U.S. supplier network
- Disaster preparedness expertise
- Fast-response execution
- Government & private-sector support

### Codes & Certifications

CAGE: 8Z2B5

DUNS: 094970995

SDVOSB | VOSB | Minority-Owned

### NAICS Codes

624230 | 339113 | 423810 | 423450 | 333924

### Leadership

Daniel Archival – President

Bill Archival – Director of Operations

### Contact

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